



Conferința națională a A.R.T.S. – Ediția a IX-a
A.R.T.S. National Conference – The 9th Edition



PERSPECTIVE ÎN SECURITATEA PRIVATĂ - VALOAREA SOCIALĂ A SERVICIILOR DE SECURITATE

**PERSPECTIVES IN PRIVATE SECURITY – SOCIAL VALUE OF
SECURITY SERVICES**

PARTENERI EVENIMENT / EVENT PARTNERS



**A strong and globally
competitive market for
electronic fire safety and
security products, systems
and services**

An excellent Cooperation



Thank you!



For the invitation and the excellent cooperation and support over the last 9 years!

Euralarm is very happy to be your host for our

General Assembly 2018

&

Symposium

in Bucharest May xx 2018

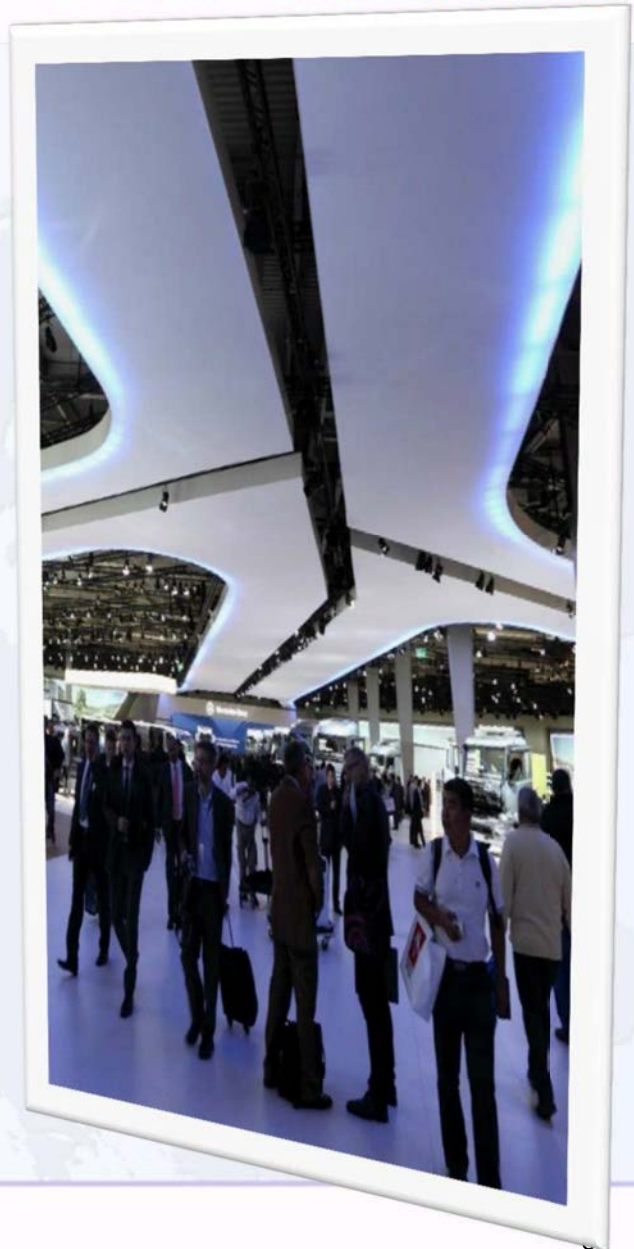


Serving a big community



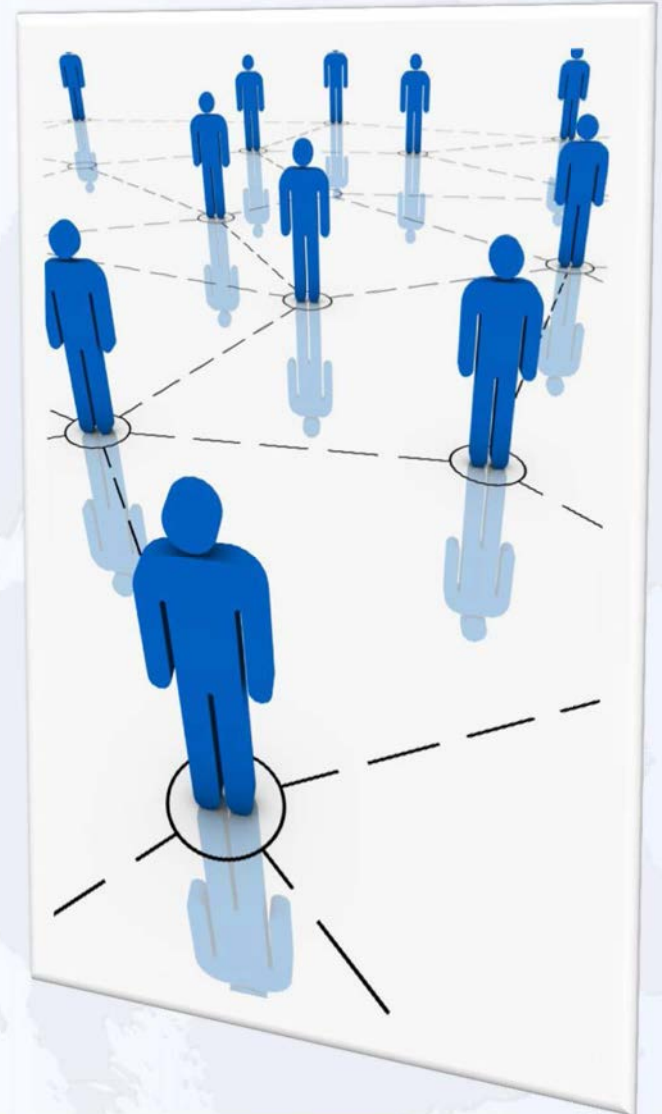
Based on the 2015 figures published by the EU Commission:

- Through our industry members and associations, we represent 5000 companies in a €67 billion market
 - 48% systems
 - 32% services
 - 20% products
- Those companies have nearly 700 000 employees
- An 11% market growth is expected over the next 5 years



A successful year !

- Euralarm just closed a very successful business year
- Membership is growing
 - 3 New Members
 - First member in the category research institutions
- Growing recognition as “the experts” in fire safety and security in Europe



Our Strategic Goals

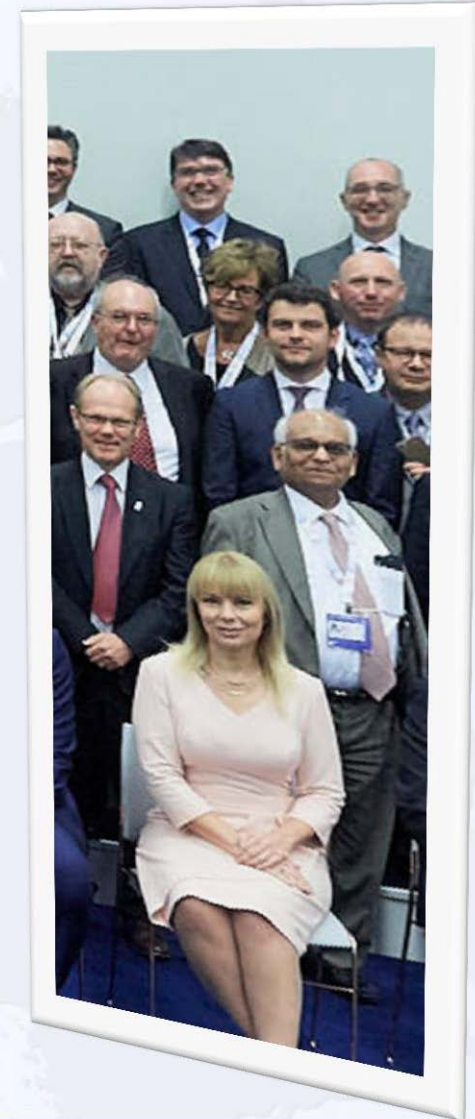
- 1. A Market-driven standards system that works for consumers and the industry*
- 2. A Single Market approach to testing and certification in the fire safety and security industry*
- 3. Improving fire safety and security in tourist accommodations to prevent unnecessary death and injuries*
- 4. A Europe-wide system to recognize skills and qualifications of personnel working in the industry*
- 5. A single Market for the provision of Services for the fire safety and Security Industry*
- 6. Smart Cities should include aspects of fire Safety and Security*



Where do we stand ?

1. A Market-driven standards system that works for consumers and the industry

- **Euralarm by the EU-Commission was invited to join as one of few Trade Association to join the “Joint Initiative on Standardization”**
 - Active participation of Euralarm in
 - Action 5: CPR
 - Action 8:
 - Action 12: Standards for Services
- **Privileged contacts with CCMC**
 - Support from CCMC-Members to resolve issues blocked standards due to CPR
 - Active support by CCMC in the coordination of fire & security standardization activities in other TC's
 - Partnership with CEN & CEELEC BT



Where do we stand ?

2. A Single Market approach to testing and certification in the fire safety and security industry

- **Bad News: DG home has stopped legislative process on May 9, 2017**
- **Euralarm in direct contact with DG home – exploring new possibilities to reach the goal!**

3. Improving fire safety and security in tourist accommodations to prevent unnecessary death and injuries

- **Initiative on hold with EU-Parliament due to other priorities (Brexit, Immigration, etc.)**
- **Euralarm has already initiated talks with DG Home to explore other possibilities**



Where do we stand ?

4. A Europe-wide system to recognize skills and qualifications of personnel working in the industry

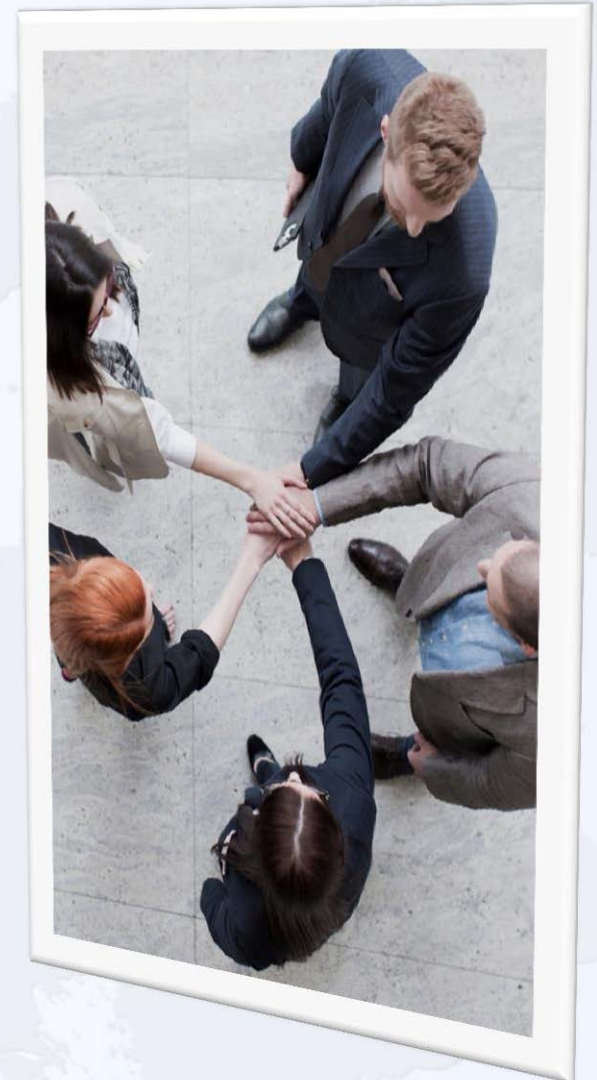
- **Services Section in the fact-finding stage**
- **Exchange of experiences and best practices between the members**
- **Interesting activities form various national members**
- **EU Commission not ready now to discuss sectorial initiatives**
- **Euralarm will persist!**
- **The way forward will be difficult - we need your support**



Where do we stand ?

5. A single Market for the provision of Services for the fire safety and Security Industry

- Approval of En 16763 was one of the major successes of Euralarm in the last 5 years!
 - Thank you to all who contributes - incl. ARTS!
- Implementation in various countries is now underway
- The national Trade Associations need to have a close look on the implementation and coordinate via the Services Section
- Use Euralarm to exchange best practices and learn from the other countries
- The next challenge is a the horizon:
 - NWI - Standard for “Remote Services”
- We need the same concentrated effort to make this standard happen!



Where do we stand ?

6. *Smart Cities should include aspects of fire Safety and Security*

- **Success of the Euralarm advocacy efforts “A City is not Smart if its not safe & secure” become apparent**
 - ISO 268 Key performance indicators for smart cities
 - >10% for safety and security
 - Numerous invitation to Euralarm to present the concept
 - Idea of the “Resilient city is accepted and implemented
- Together we need to continue the effort until safety and security is accepted by all stakeholders



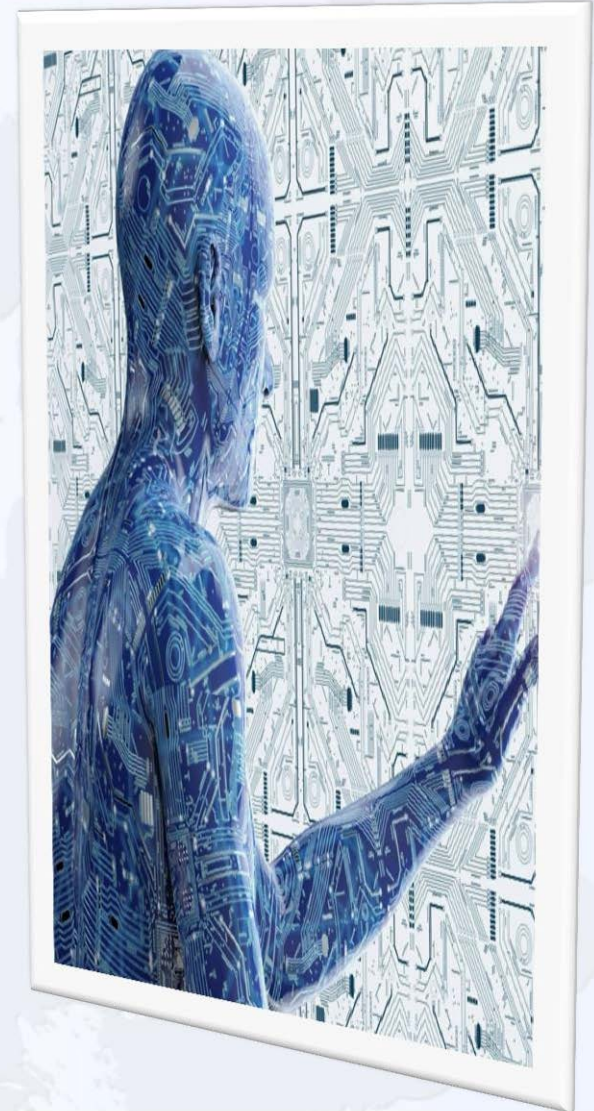
The new Challenge

Cyber Security !?

– Not our problem ??!

Yes it is or concern!!

- **Interoperability and interconnection of safety and security systems is a fact**
- **IOT is a reality also for fire safety and Security!**
- **Our products, systems & services are not the “week spot” in the cyber security measure of our customers**
- **Standardization for “Cyber Security” is developing – we need to make sure that we are driving the effort where our industry is concerned**
- **Euralarm is ready to take the lead –but we need your support, your experts!**



Thank you for your attention!

For more information please contact:

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